Southern Division
2022-2023 Workshops

2022-2023 ESP Southern Division Officers

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Saturday, October 1, 2022

Time: 8 - 11:30 a.m.
Registration/Breakfast - 8 a.m.
Business Meeting - 9 a.m.

Legal Update
Presenters: Scott Stedjan, Esq., Killian and Gephart and Amy Wolfgang, Southern Region UniServ and ESP Liaison

As we head into a new school year, you may be wondering how recent Supreme Court decisions on a variety of topics might affect you in the workplace. These decisions, as well as a variety of other legal issues that have the potential to affect staff and students, will be covered in this informative session presented by our region attorney and region ESP Liaison.

Follow-up information will be sent to your local officers approximately three weeks prior to the workshops. Prior registration is required for the food count.

Workshop Topics, Dates, and Times are subject to change.
**Saturday, January 28, 2023**

**Time:** 8 - 11:30 a.m.  
**Registration/Breakfast - 8 a.m.**  
**Business Meeting - 9 a.m.**

**Bargaining, Not Begging**

*Presenter: Amy Wolfgang, Southern Region UniServ and ESP Liaison*

Many ESP locals in Southern Region will be engaged in negotiations in 2023 - is your local one of them? Are you prepared to negotiate effectively, or are you going to engage in organized begging and hope for the best? Even if your local isn't negotiating now, the process of building relationships and preparing to bargain never ends. Arm yourself with knowledge now so that you're prepared! Topics to be covered include recent settlements in the area, trends at the bargaining table, how to prepare for negotiations, productive vs. dysfunctional behaviors at the bargaining table, and what locals can do when things don't go as planned during the negotiations process.

**Tuesday, March 14, 2023**

**Time:** 5 - 8:30 p.m.  
**Registration/Dinner - 5 p.m./5:30 p.m.**  
**Business Meeting - 6:30 p.m.**

**Thriving, Surviving, or on Life Support?  
Strengthening Your Local Union**

*Presenter: Amy Wolfgang, Southern Region UniServ and ESP Liaison  
and special guest TBD*

Is your local thriving, surviving, or just barely hanging on? Come to this session and spend some time assessing what your local does well (or maybe, not so well) so that you can strengthen your local and organize for power! This session will provide participants with an overview of PSEA and Southern Region structure and how you and your local fit into that structure, as well as strategies to engage members, communicate effectively, and power up your local to make a difference in your schools and communities.

**ATTENTION**

If you work in Adams, Cumberland, Dauphin, Franklin, Fulton, Juniata, Lancaster, Lebanon, Perry, or York County, you should attend the ESP Southern Division meeting.