

ESP EASTERN DIVISION

presents

Bargaining Basics

by Steven Cholish, PSEA/NEA UniServ Representative

During this workshop , we will discuss the basic bargaining timelines and how to craft an initial proposal.



TO: ESP Local Presidents, Officers, Chief Negotiators, and Bargaining Team Members

DATE/TIME: Wednesday, October 23, 2019
5:00 – 5:15 p.m.....registration/pizza
5:15 – 7:00 p.m.....workshop

LOCATION: Eastern Region Office (*see reverse side for directions*)

**Pre-registration is required;
space is limited so register early!**

RSVP to the Eastern Region Office...

(610-391-0835 or 800-322-9032 or e-rgn@psea.org)

no later than October 16, 2019.

DIRECTIONS TO PSEA—EASTERN REGION OFFICE
4950 Medical Center Circle ♦ Allentown, PA 18106-9692
610-391-0835 or 800-322-9032

From the West

Via I-78: Follow Route I-78 East to the 222–Hamilton Blvd. exit (Exit 54). Bear right (yield sign) onto 222 South. Remain in the far-right lane; exit onto Brookside Road. Turn right at Medical Center Circle. PSEA is the second building on the left.

Via 222: Follow 222 North to Brookside Road (Hunan Springs Restaurant is on left corner) [OR Follow 100N/222N (Fogelsville/Allentown) to Krocks Road. Turn right onto Krocks Road. Turn left onto Hamilton Blvd.] Turn left onto Brookside Road. Go one block to Medical Center Circle; turn left. PSEA is the second building on the left.

From the East

Via 22: Follow 22 West to 309 South to the 222–Hamilton Blvd. exit (Exit 54). Bear right (yield sign) onto 222 South. Remain in the far-right lane; exit onto Brookside Road. Turn right at Medical Center Circle. PSEA is the second building on the left.

Via I-78: Follow I-78 West to the 222–Hamilton Blvd. exit (Exit 54A). Remain in the far-right lane; exit onto Brookside Road. Turn right at Medical Center Circle. PSEA is the second building on the left.

From the North

Via 309: Follow 309 South to 222–Hamilton Blvd. exit (Exit 54). Bear right (yield sign) onto 222 South. Remain in the far-right lane; exit onto Brookside Road. Turn right at Medical Center Circle. PSEA is the second building on the left.

Via 100: Follow 100 South to 222 (Hamilton Blvd.). Turn left onto 222 North. At Brookside Road (Hunan Springs Restaurant is on the left corner), turn left. Go one block to Medical Center Circle; turn left. PSEA is the second building on the left.

From the South

Via 29/100: Follow 29/100 North. Where 29 and 100 splits (Shimersville)...
...follow 29 which turns into Cedar Crest Blvd. (and turns left by Weis Markets). Turn left at Lower Macungie Road. Turn right onto Brookside Road (by Stoned Crab). Follow Brookside Road through traffic light at 222 (Hamilton Blvd). Turn left onto Medical Center Circle which is one block from 222. PSEA is the second building on the left.

OR

...follow 100 (through Macungie). After passing Weis Markets and Wawa, cross over the railroad tracks and stay in the left lane to go straight on Route 100 (which turns into 222N). Turn right onto Krocks Road. Turn left onto 222/Hamilton Blvd. (North) toward Allentown. Turn left at Brookside Road. Go one block to Medical Center Circle; turn left. PSEA is the second building on the left.

Via 309/I-78: Follow 309 North/I-78 West to the 222–Hamilton Blvd. exit (Exit 54A). Remain in the far-right lane; exit onto Brookside Road. Turn right at Medical Center Circle. PSEA is the second building on the left.

Via Pa. Turnpike: Take Exit 33 (Lehigh Valley). Follow 22 East to 309 South to 222–Hamilton Blvd. exit (Exit 54). Bear right (yield sign) onto 222 South. Remain in the far-right lane; exit onto Brookside Road. Turn right at Medical Center Circle. PSEA is the second building on the left.