

# ESP SOUTHWESTERN DIVISION 2009-2010 WORKSHOPS

PSEA/ESP

## WORKSHOP TOPICS, DATES AND TIMES ARE SUBJECT TO CHANGE

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### Monday, September 28, 2009

Time: 5:00 p.m. – Registration and Dinner; 6:00 p.m. - Workshops  
Location: PSEA Southwestern Region Office

#### Workshop: “Your Role as a Member of a Strong Union”

Presenter: Craig Apossos, UniServ Representative and ESP Staff Liaison

"Whether you're an Officer, a Building Rep, on the Bargaining Committee, or a member at large, your role is crucial in establishing and maintaining the solidarity necessary to promote professionalism and foster a mutually respectful relationship with your Administration. Your collective actions will ultimately lead to better results while resolving grievances and bargaining contracts."

### Monday, October 26, 2009

Time: 5:00 p.m. – Registration and Dinner; 6:00 p.m. - Workshops  
Location: PSEA Southwestern Region Office

#### Workshop: “Communicating with Staff”

Presenter: Bernie Miller – PSEA's Director of Education Services

This course will explore the communication skills of collaboration and brainstorming and how they are used successfully. Additionally, because instructional paraprofessionals and personal care assistants have a major responsibility of sharing data with their educational team, we will work on how language can communicate behaviors and skills that will help IEP teams and support students. Meets Council for Exceptional Performance-Based Standards #5 and #6 for Paraeducators (Learning Environments / Social Interactions and Language).

### **ESP SOUTHWESTERN DIVISION OFFICERS**

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Follow-up information will be sent to your local officers approximately three weeks prior to the workshops. Prior registration is required for the food count.

## **Monday, February 22, 2010**

**Time: 5:00 p.m. – Registration and Dinner; 6:00 p.m. - Workshop**

**Location: PSEA Southwestern Region Office**

### **Workshop: “Professional Pay – You’re Worth It – a.k.a. – The Living Wage”**

**Presenter: W. Michael Townes – PSEA’s ESP / PR & R Coordinator**

If you’ve heard the term “living wage” wouldn’t it be nice to learn what it is, how it is determined, and if you and the members of your local EARN IT? This presentation will review the basic definition and components of a living wage, how to determine if your local is ready to embark on a living wage campaign and what to do if it isn’t. We will also review what resources and assistance is available from PSEA and provide bargaining strategies you can use at the table to achieve your goals. ESP are recognized across the Commonwealth and the nation as “professionals,” and as professionals you should make a wage that permits you to live with dignity and respect. Please bring a copy of your local Agreement (contract) with you to this workshop.

## **Monday, April 26, 2010**

**Time: 5:00 p.m. – Registration and Dinner; 6:00 p.m. - Workshop**

**Location: PSEA Southwestern Region Office**

### **Workshop: “How Credit Can Make or Break Your Financial Future”**

**Presenter: Rick Stellfox – Kades Margolis**

Teacher your students, and yourself:

- How to use credit to your advantage, not disadvantage
- Unique ways to build a good credit history
- Your rights and responsibilities as a consumer
- Exactly how much you can afford to borrow.

**If you work in Greene, Westmoreland, Washington, or  
Fayette Counties you should attend the ESP  
Southwestern Division Meetings.**